

\$476
Million Market
Capitalization

March 2019 TSX Up-listing



TSX: ALEF



# Lift@co

Best Customer Service

International
Expansion
Germany | Australia



**TSX Venture** 

Top Performing Company of the Year



138,000 kg
Planned, Funded
CultivationCapacity

50,000 kg

Planned, Funded Extraction Capacity

60,000 Medical Patients



10 Million
Point Medical
Cannabis Dataset

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# We Grow Together

### **SCIENCE**

Data analytics and science-based medicine inform every decision, from strains to treatment.

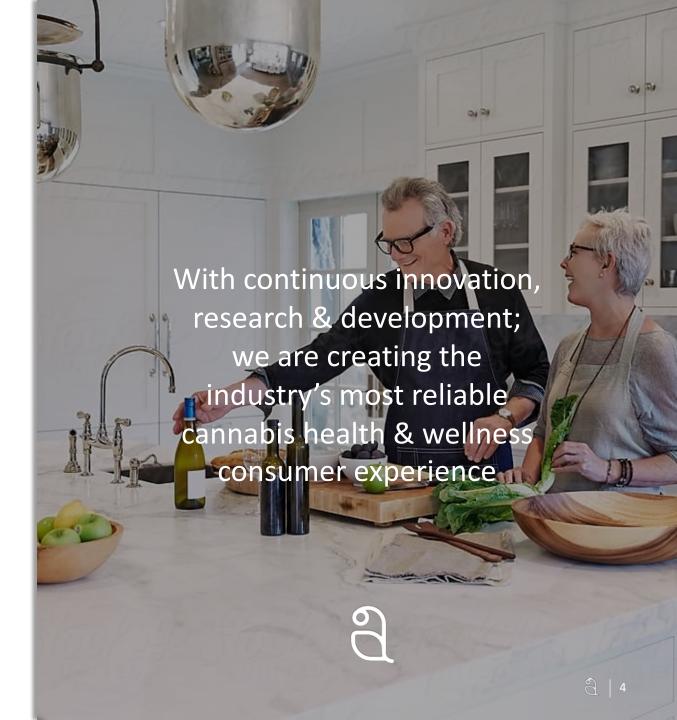
If it matters, measure it.

#### **SEEDING**

We seed change by disrupting established industries. Crossplatform integration and cannabis innovation is how we do it.

### **WELLNESS**

Specialized treatment programs, tailored cannabis education courses, and product innovation. We deliver wellness through diversification.





### **Aleafia Campus**

### Cannabis Product Innovation

We drive continuous innovation in cannabis cultivation, processing, extraction and brand-building to deliver science-based cannabis health and wellness products for Aleafia Health consumers.



### FoliEdge Academy

We leverage our global leading medical patient experience to create and share innovative courseware for MDs, nurses, patients, families and employers. Our responsibility is to lead and share our expertise in cannabis

health and wellness.



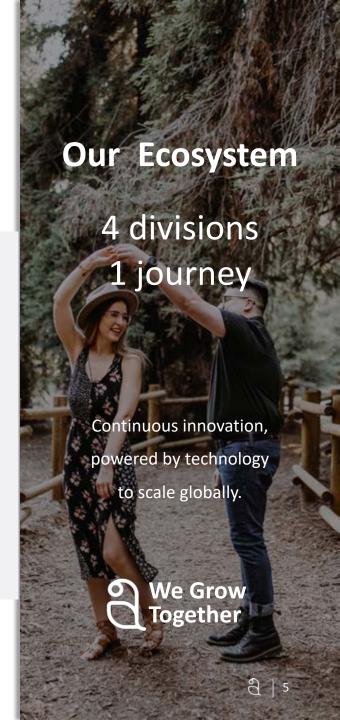
### Health & Wellness Service Clinics

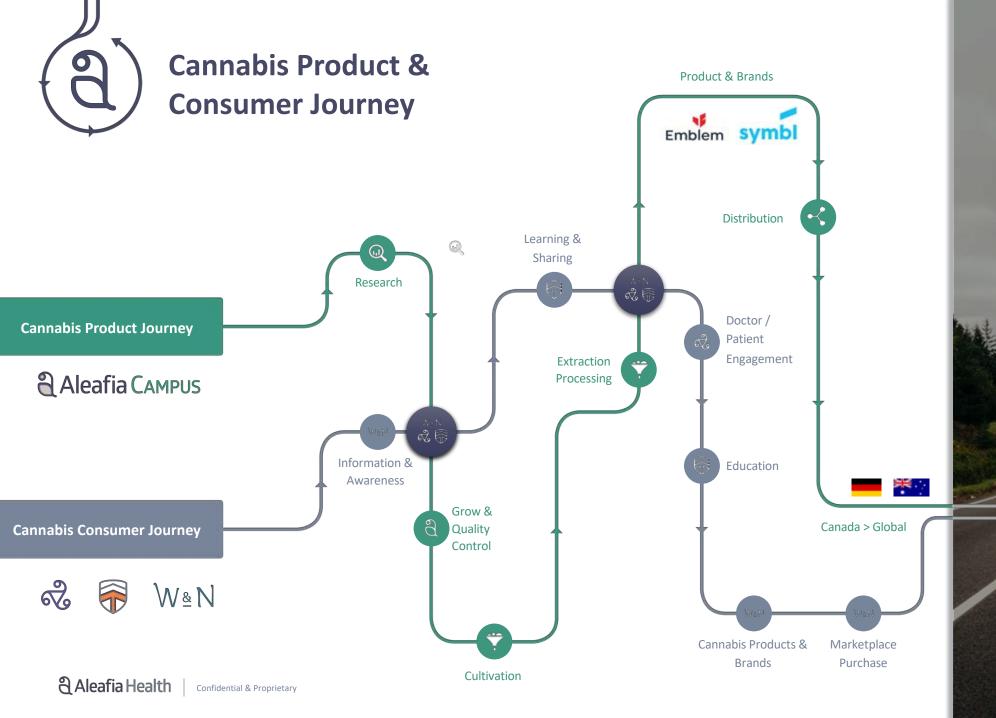
We educate, diagnose, treat and empower people to optimize health and wellness with cannabinoid therapy. From pain and anxiety, to paediatrics epilepsy and autism, we are there for our patients - in hospitals, clinics and in their homes via online telemedicine.



### Cannabis Consumer Experience

We are creating a unique, global, multi-jurisdictional compliant, ecommerce consumer marketplace. It is a scalable, cannabis sales platform that will complement our current national distribution network of provincial government and retail channels.





### Our Ecosystem

Integrating the Consumer Journey

Seeding
Customer Loyalty

Securing Repeatable
High-Margin
Purchases



We Grow Together







Port Perry, ON

7,000 sq. ft.

Indoor hydroponic cultivation facility



Paris, ON

2,000kg

Multi-format production capacity within Product Innovation Centre

Port Perry (Indoor): Cultivation & Wholesale Licenses Niagara, ON | Greenhouse

160,000 sq. ft.

Modern, automated moving container bench system to produce repeatable, standardized cannabis strains

Low-Cost Supply
38,000 kg annual low-cost supply Including largest ever LP-to-LP supply agreement

Niagara (Greenhouse): Cultivation Licence (expected Q2/19)

Port Perry, ON

1.1M sq. ft.

Prime agricultural farmland dedicated to outdoor cultivation

\$0.25 cost per gram target

Facility Complete.

Paris, ON

83-Acres

Prime agricultural land – zoned for industrial use. Internal best-use study currently underway.

Port Perry (Outdoor): Local Approval,
Cultivation License (expected early Q2/19)

**Product Innovation Centre** 

25,000 sq. ft.

Currently extracting oils, tinctures, sprays, gel caps

50,000 kg Extraction

Phase II Expansion nearing completion

Formulation and analytical laboratory built to GMP certifications

Paris (Product Innovation): Cultivation, Medical & Non-medical Sales, and Processing Licences







50,000 kg
Extraction Expansion
Paris Phase II





Product Call Centre Buildout Complete

Construction Complete
June 2019

Operational Ready in Mid-Q319

**Cannabis Health & Wellness** Capturing High Margins Within Industry Growth Segments

**Premium Pricing** With Brand Awareness & **Product Innovation** 

Legal Cannabis Market Growth

Medical

\$100

Billion

Today

Non-Medical

Mid-Point

2025

\$146

Wholesale

Premium Medical

Premium Medical

\$14.52

Industry leading

premium products

and strong health &

wellness consumer

brand awareness.

price per gram sold with

Aleafia Health average oil per gram selling price: "One of the highest amongst peers."

-Leading bank analyst

VS.

Average price per gram sold in Canada -Statistics Canada

# Aleafia CAMPUS PRODUCTS

Continuous product Innovation. Powered by research, experience, consumer brand awareness and loyalty.

**Quality Grown Cannabis Strains** 

THC - CBD - Hybrids Sativa - Indica - Hybrids



**Market Leading Format Breadth** 

Flower, Oil, Capsules, Sprays



High Quality Premium Medical Cannabis Products
Focused on High Margins

**Proven Cannabis** 

**Consumer Products** 



Emblem nblem Emblem



Commercially Proven Non-Medical Cannabis
Products (Adult-Use / Recreational)



Future CPG Brand Integrations Focused on Health & Wellness Lifestyle Products







**Emb** 

# Aleafia Campus DISTRIBUTION

National, Global
Distribution Platform

Canada Medical



Canada Non-Medical Adult-Use / Recreational

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**Emblem** 

**Global Export** 



### & Health & Wellness Services-

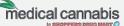
- Canada's largest clinic network
- 900+ Canadian MDs and Nurse Practitioners
- 60,000+ Patients





### Listing with Canada's largest pharmacy

Highly coveted supply agreement with Shoppers Drug Mart





#### **Provincial Distribution**











### Retailers





STARBUDS

### **Global Expansion**

International Export





# Aleafia CAMPUS RESEARCH



### **CRONOS**

GROUP

Joint medical cannabis study to improve the management and treatment of insomnia and daytime sleepiness.

...driving new cannabis products and services



### **AKESO**gen

Cannabinoid pharmacogenetics in medical cannabis therapy study with G420 and AKESOgen. Study in progress.

45%

Of patients who stopped using benzodiazepines following medical cannabis treatment. Published in *Journal of Cannabis & Cannabinoid Research*.

#### **Treatment Innovation**

Epileptic patients improved employment status in first of its kind, 4000 patient study

To be published in *Journal of Drug Issues*.







#### Dr. Michael Verbora **Chief Medical Officer**

 Over 4000 cannabinoid therapy consultations















Canada's Largest Medical Cannabis Clinical Network

### **Experienced Patient** Journeys

Diagnosis, treatment and scripting by Physicians, Nurse Practitioners in-clinic and by video conference / Tele-Medicine at home.

### 60,000+ Patients Seen to Date

All patient data monitored and collected, from scripting, diagnosis, to purchasing.



### Global Medical Cannabinoid Therapy Expertise

Patient on-boarding, diagnosing and treatments tuned over 4+ years across hundreds of thousands of patient encounters.

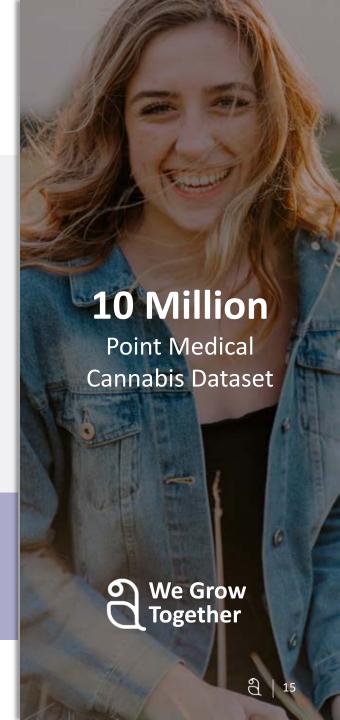




#### **Focus Areas For Cannabinoid Therapy**

Pain Anxiety Gastrointestinal Diseases **Paediatrics Epilepsy** 

Cancer Palliative Care **Neurological Disorders Paediatrics Autism** 





Built for Corporations, Colleges& Universities, Governments,Associations, Regulatory Bodies,Unions, Insurance Providers

### Courses

- Cannabis 101, Cannabis in the Workplace
- For Doctors, Nurses,
   Healthcare Professionals
- Patients & Family
   Members
- + Certifications & Licensing

Software-as-a-Service Learning Management System (LMS)

Animation

Video

Narration

Interactivity

Gamification

**Social Sharing** 

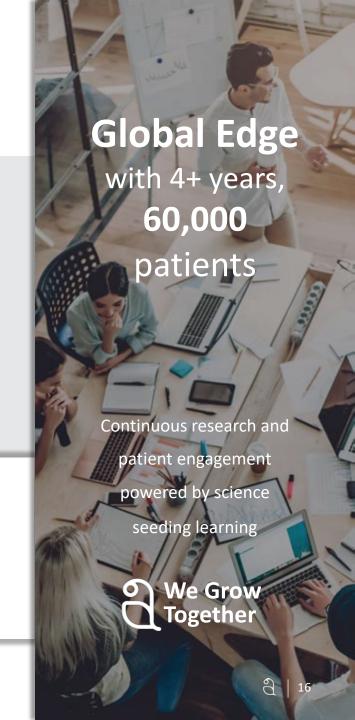
Student Management

Powered by Experience

Patients, Engagements, Case Studies
Proprietary Research

In partnership with

D2L
DESIRE2LEARN



**a** Aleafia Health

**COMING SOON** 

## W&N

### The Health & Wellness Cannabis Consumer Experience & Lifestyle

### Our Marketplace

### Online Marketplace

Medical and Non-Medical<sup>1</sup> (Adult-Use / Recreational)

Proprietary scaling eCommerce Platform

Consumer Journey of **Purchasing Medical** Cannabis Products Online

### Global Scale

Multi-jurisdiction compliance, multi-language and multi-currency

Gamification, reward & loyalty platform

Subscription and Home **Delivery Support** 

Consumer brand ambassadors supporting phone, chat, email and social consumer engagements

Health & Wellness Cannabis Lifestyle & Experience



Continuous consumer marketplace innovation, powered by technology to scale globally



Global data warehouse supporting all 4 divisions with leading cannabis reporting, analytics, business insights, and Al

We are where our consumers are

Continuous personalization powered by technology to deliver exceptional consumer experiences.

We Grow Together

**Aleafia** Health

### Board



Lea Ray



Daniel Milliard

Julian Fantino
Chairman



**Raf Souccar** 



Loreto Grimaldi



Mark Sandler

Aleafia Health

"Trust and accountability are paramount. To our team, to our shareholders, and to our patients."

### **Management**



Geoff Benic
Chief Executive Officer



Benjamin Ferdinand
Chief Financial Officer



Trevor Newell
Chief Marketing & Technology Officer



Lucas Escott

SVP Production



Dr. Michael Verbora
Chief Medical Officer



Keith White
President of Clinics

**a** Aleafia Health

"By seeking a new form of care, our patients have the courage to do things differently. They are our inspiration, and that differentiation our mantra."

# B

### **Investment Highlights**

\$476 Million Market Capitalization<sup>1</sup>

**3** Cultivation / Extraction Facilities

138,000 kg Funded, Planned Cultivation Capacity

50,000 kg Funded, Planned Extraction Capacity

1,723% Year-over-Year Revenue Increase

78 Product SKUs

**163** Acres of Land Owned



Canada's Largest Medical Cannabis Clinical Network 50

2019

1.1 million sq. ft.
Outdoor Grow

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### **Nicholas Bergamini**

**VP Investor Relations & Communications** 

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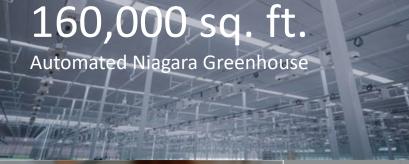




60,000+
Patients Seen to Date







Proprietary, globally scaling eCommerce Platform

